**💼 Chocolate Sales Business Case Study**

**[1] Top Performing Country**

👉 *As a sales manager, you want to identify the country that generated the highest revenue from chocolate sales. Which country leads in total revenue and how much was it?*

**[2] Best-Selling Product**

👉 *You are analyzing product performance. Find out which chocolate product has brought the highest total revenue so far.*

**[3] Sales by Country**

👉 *Management wants a clear breakdown of total chocolate sales by country to decide which regions to prioritize in marketing. Can you provide the ranking of countries based on total sales revenue?*

**[4] Monthly Peak Sales**

👉 *Your finance team needs to know which month generated the highest revenue to understand seasonal trends. Determine the month and total sales during that period.*

**[5] Product Demand by Country**

👉 *You’re assessing demand by product across countries. Which country-product combinations have the highest number of boxes shipped?*

**[6] Product-wise Monthly Sales Trend**

👉 *As a data analyst, your task is to help the logistics team identify monthly shipment patterns for each product. What are the month-wise box shipment numbers for each chocolate product?*

**[7] Top 3 Countries by Shipment Volume**

👉 *Your logistics department needs to know which countries received the most number of chocolate boxes. Which 3 countries topped the shipment list?*

**[8] Top 3 Revenue Generating Products**

👉 *Management wants to focus on the top-performing chocolates. Which three chocolate products have generated the most revenue?*

**[9] Average Boxes Shipped per Country**

👉 *To assess sales consistency, find out the average number of boxes shipped per order in each country. Which countries have the highest average shipments?*

**[10] Highest Sales Day**

👉 *Your marketing team is evaluating the success of promotional campaigns. Identify the date on which chocolate sales peaked and the total amount sold.*